



ANNUAL REPORT



The Food Processing Plant will allow KARUCO grads a place to prosper and grow

2021

Educate Tanzania Inc (ETI)

partners with developing communities in Tanzania to promote and sustain economic and social prosperity through education



Educate Tanzania Inc
91 Snelling Ave No, Suite 210
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www.educatetanzania.org

ETI MISSION & HISTORY

Every person has a right to a dignified & fruitful life

MISSION

ETI partners with developing communities in Tanzania to promote and sustain economic and social prosperity through education

HISTORY

In 2010 there was a grassy hill.



TODAY

Today, there stands KARUCO - a college of entrepreneurial agricultural education on 1000 acres. KARUCO includes a vibrant campus, farm-plots, livestock and hands-on programs. KARUCO has over 100 students and in 2021, celebrated its second graduation!



KARUCO's 2nd GRADUATION



"KARUCO is the best college in the world."

2021 Graduate

A WORD FROM OUR CEO

Jan B. Hansen

President/CEO

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2021 – HOPE IN ACTION

ETI hit the ground running in 2021 - collaborating with BE Design to launch the food processing plant, convening leaders to power up KARUCO College with solar energy and storage; hosting the ETI/KAD Summit in Minnesota; and celebrating KARUCO's second cohort of entrepreneurial graduates. All this amidst COVID, border closures, and the numbing sorrow and loss of several key ETI supporters. 2021 was the year of hope in action as we persisted with what we know are the most effective ways to partner with people to transform their own world. **You are part of the story.***

1. FOOD PROCESSING

You make it possible for ETI, KAD and BE Design to stand up the juice processing plant that will increase incomes, reduce crop waste, improve opportunities and improve community health. Bruce Engel, BE Design is ETI's Partner of the Year.

2. COVID

ETI funds oxygen tanks to stem COVID.

3. KARUCO SOLAR

ETI, KAD, EVS Engineering and RESCO (TZ) are poised to install the 25KW array to power up KARUCO College. Imagine!

4. ETI/KAD SUMMIT

Rev. Dr. Bagonza, KAD, met in Minnesota with ETI in October and November to move forward on all things Karagwe.

5. KARUCO'S 2ND GRADUATION

KARUCO graduates demonstrated great satisfaction with their practical training at KARUCO, and are now heading out to apply the riches of their learning.

6. GIVING IS HIGH

Your generosity enables ETI and partners to keep building capacity in Karagwe. We prize our donors and partners who move the ETI goals forward through gifts, discounts, donated time and expertise.

Thank you for being part of the story!

Jan

**Karagwe Diocese of the Evangelical Lutheran Church in Tanzania - "KAD"*

WHO IS MY NEIGHBOR?



THESE ARE MY NEIGHBORS

These are our neighbors: Our families, friends, communities both near and far. ETI thanks you for your open hearts and open hands as you helped us give a boost to our neighbors in Karagwe. We love our neighbor as ourselves. We help provide for our neighbors that which we have ourselves. These are our neighbors.

ETI PARTNERS WITH KAD TO ACHIEVE THESE OUTCOMES

- **Build Capacity & Economic Vitality**
- **Transform Society through Gender-Fair Opportunities**
- **Protect Land & People through Sustainable Practices**
- **Shape a Just Society**

ETI/KAD SUMMIT

4. DR BAGONZA VISITS MINNESOTA

The visionary leader in Karagwe spent a month with ETI taking a pulse on all that is happening in Karagwe, planning for the future and reaching out to partners and donors to update and reconnect. The summit was so successful that ETI plans to repeat it in future years.



KARUCO'S 2nd GRADUATION

5. KARUCO GRADUATES ITS SECOND CLASS – NOVEMBER 2021.

Karagwe University College of entrepreneurial agriculture celebrated its second graduation with **79** eager, intelligent and well-trained students who will enter the world with their practical knowledge and skills. The KARUCO Impact Study demonstrated 100% agreement that KARUCO delivered practical skills that will help graduates earn income and lead a more fruitful life. Through KARUCO, you are enabling its students to apply modern farming techniques, create jobs, grow businesses, and in general, raise the standard of living for all.



“The best things about KARUCO are the practicals, the skills and knowledge we have, the tutors and teachers, their knowledge and skills, the good cooperative environment to support student learning and care for the environment, sustainability. It is the best college in the world.”

Graduate 2021

COVID RESPONSE

2. LIVES WERE SAVED

ETI provided funds for oxygen tanks to be used at Nyakahanga Hospital to help stem COVID. Additional tanks meant that oxygen was available to even more of the patients afflicted with COVID. Funds also supported construction of a mortuary that enabled families of persons who died from COVID to be separate from families of persons who died from other causes. The pandemic continues to threaten Karagwe, but lives were saved due to the careful and swift actions of our partners in Karagwe with ETI's support.



KARUCO SOLAR

3. POWERING UP KARUCO

ETI is indebted to leaders in the solar industry who have supported the design of KARUCO Solar's 25KW solar array and storage. Special thanks go to EVS CARES for funding 50% of the project installation costs. RESCO Solar in Dar es Salaam has been selected to carry out the work. Each step brings us closer to having steady power at KARUCO that will positively impact student learning and well-being at KARUCO.



FOOD PROCESSING

1. STANDING UP THE PROCESSING PLANT



Karagwe wants a food processing plant to provide a landing pad for KARUCO students that will raise incomes, create and grow markets, improve family health, reduce crop waste and empower women. ETI fundraising was successful and once the geotechnical and structural engineering are complete, construction will begin. **ETI's Partner of the Year, award-winning architect, Bruce Engel of BE Design** has inspired us with his renderings based upon input from 5 communities in Karagwe (University of Minnesota Research). Thank you ETI supporters for bringing a dream to reality.



ETI ACHIEVED 2021 GOALS

- ✓ Teams are poised to launch construction of the juice processing plant
- ✓ COVID in Karagwe was stemmed with support from ETI
- ✓ EVS CARES jump-started installation of KARUCO Solar
- ✓ Dr. Bagonza, KAD, co-led the ETI/KAD Summit in Minnesota
- ✓ KARUCO College of Agriculture graduated its second cohort of 79 graduates!
- ✓ Giving and In-Kind donations remain high

NOTE: Our “In Memoriam” list was unusually long as ETI lost a valued board member and a number of loyal donors and friends. Our hearts are with the families and friends, and we are confident that their legacies will prevail.

GIVING

YEAR	CASH & GRANTS	IN-KIND	TOTAL
2011	\$ 44,876	\$ 206,302	\$ 251,178
2012	\$ 130,053	\$ 211,942	\$ 341,995
2013	\$ 102,319	\$ 226,097	\$ 328,416
2014	\$ 62,584	\$ 188,490	\$ 251,074
2015	\$ 78,868	\$ 218,775	\$ 297,643
2016	\$ 60,333	\$ 166,188	\$ 226,521
2017	\$ 74,280	\$ 161,642	\$ 235,922
2018	\$ 81,194	\$ 165,644	\$ 246,838
2019	\$ 96,289	\$ 161,244	\$ 257,533
2020	\$ 177,656	\$ 189,723	\$ 367,379
2021	\$ 128,825	\$ 222,457	\$ 351,282
TOTAL	\$ 1,037,277	\$ 2,118,504	\$ 3,155,781

CUMULATIVE CASH & IN-KIND

Each year, professionals discount or donate expertise to ETI. In 2021, ETI received over \$216K in expertise. In all, ETI has received over \$2M in in-kind services. We are so grateful.



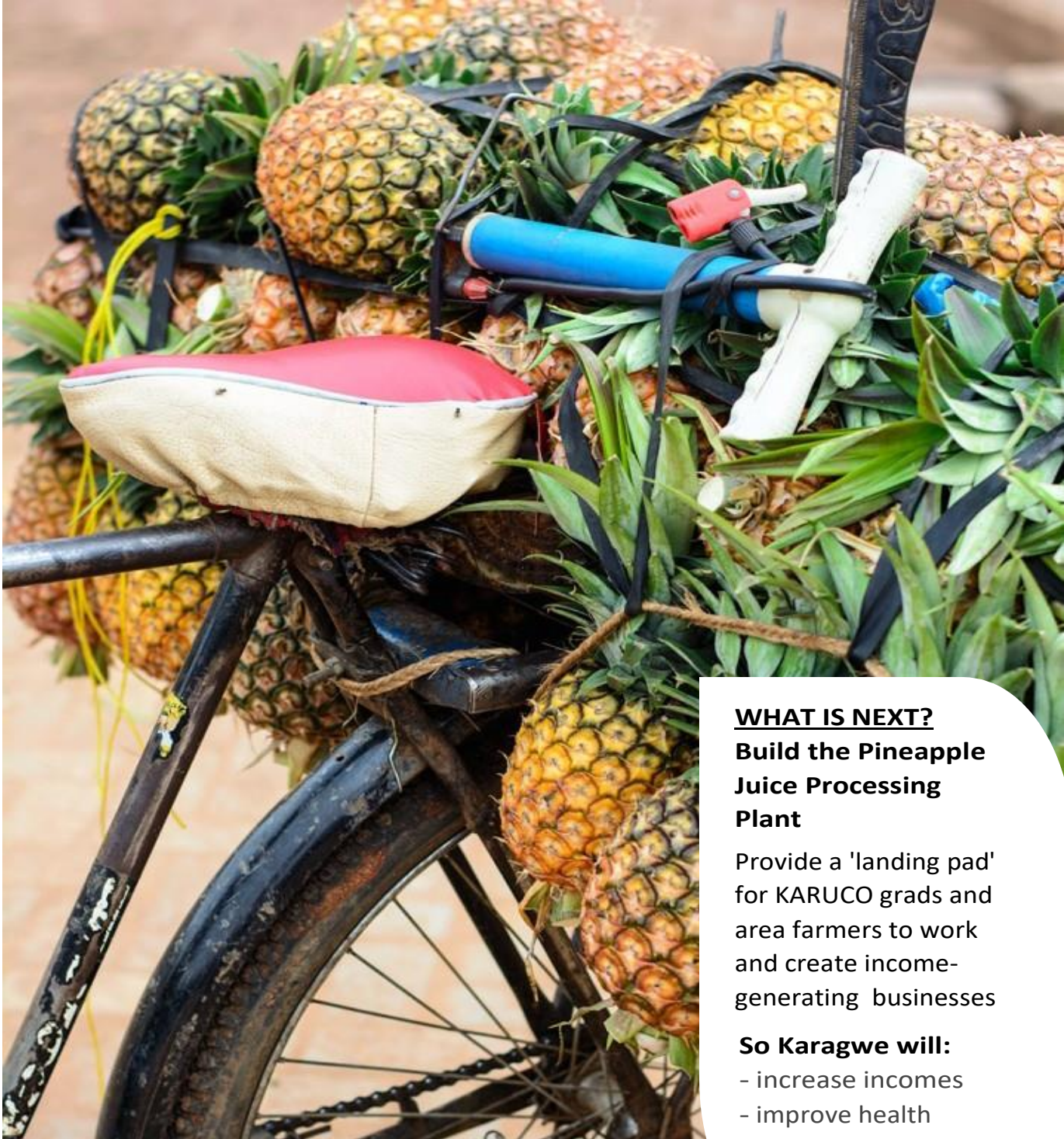
Donating expertise since 2011

EJ, President of Hardly Neutral and ETI Digital Administrator

GIVING CONTINUES TO BE HIGH

ETI experienced its second year of higher than average giving and was able to reach its capital campaign goal. Border restrictions due to COVID have delayed construction of the pineapple juice processing plant but ETI remains hopeful for a Spring, 2022 start. Bring on “Juice for the Future”!





WHAT IS NEXT?

Build the Pineapple Juice Processing Plant

Provide a 'landing pad' for KARUCO grads and area farmers to work and create income-generating businesses

So Karagwe will:

- increase incomes
- improve health
- boost gender equity
- reduce crop waste



FINANCIAL REVIEW



2021 STATEMENT

Total Cash & Gifts

\$ 128,825

Total Expenses

\$ 47,515

Administration

\$ 8,474

Percentage of Expenses -

Administration 17%

Fundraising

\$ 2,660

Percentage of Expenses -

Fundraising 6%

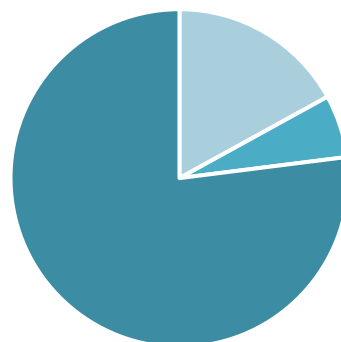
Programs

\$ 36,381

Percentage of Expenses -

Programs 77%

ETI Expense Allocations



■ Admin ■ Fund ■ Program



ETI successfully met its capital campaign goal of \$194,000 and held funds until 2022 to build the juice processing plant. **ETI's administrative/fundraising expenses are the lowest they've been in 3 years.** Due to on the ground program expense activity being held over until 2022, the program expenses appear to have a smaller ratio to admin and fundraising than in years past when over 90% of funds were allocated to programs. **Of the 1.4 million nonprofits in the US, ETI is rated in the top 1%.** ETI has no employees and is volunteer-led, so the majority of donor dollars fund the programs to get the work done in Karagwe.

THANK YOU

You made so much possible



and there is so much more to do.



Help ETI

create a place to prosper and grow



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